

BWF Group

Regionally Based
World Leaders.



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Foreword by the Managing Partners

On pioneering technologies and entrepreneurial drive



Maximilian Offermann: We are delighted to introduce you to our company and its four divisions as well as the key facts and figures about the BWF Group on the following pages.

Dr. Philipp von Waldenfels: Over the course of the past 125 years, our company has evolved considerably and today stands on several pillars. Even in its fifth generation, the BWF Group is and remains a multifaceted, owner-managed family business.

Our primary objective is to be a technology leader in the relevant markets and to be an innovation partner for our customers and suppliers.

During the last few years in particular, we have placed a strong emphasis on internationalisation, which has given us stability and ensured our leading position in the main sales markets.

The cosmopolitan nature of our business dates back to the beginning of our history around 1900, when we supplied wool felts to China for the local production of slippers, for example.

For us, continuing our passion and maintaining a high proportion of exports, now and in the future, is still of fundamental importance. True to our motto »Regionally Based World Leaders«.

Over the years, we have been able to accompany many of our employees from the start of their careers to retirement – these long years of service still form the foundation of our success today. This is what our »Leading Thoughts« say.

Our »Leading Thoughts« are the basis of all of the actions we take as a company. They can be found at the bottom of this brochure.

BWF Group

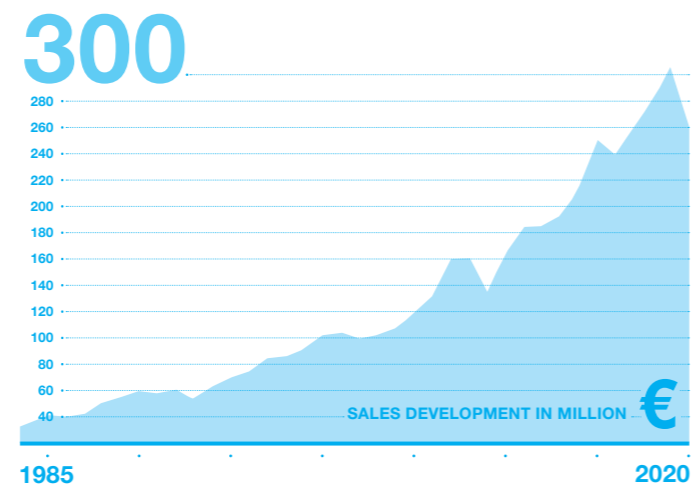
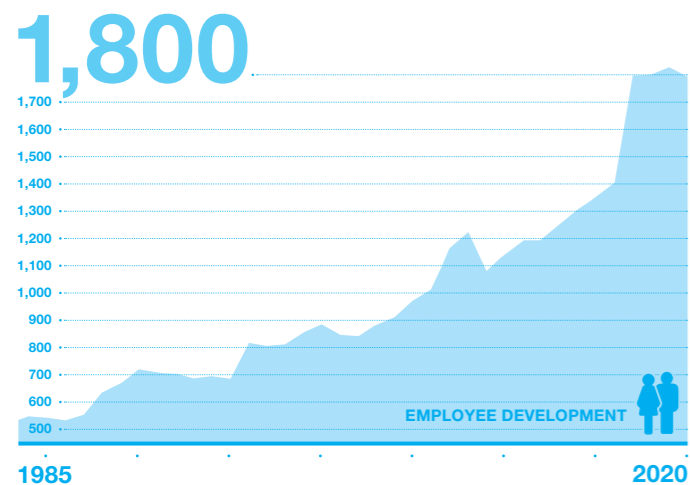
Regionally Based World Leaders.

As a leading manufacturer in the field of textile filter media, technical needle felts, wool felts and high-quality plastic products, we are deeply rooted in the location of our headquarters in Offingen, Bavaria, and at the same time, we are active worldwide with a total of 1,800 employees at 15 production sites.

The BWF Group is an owner-managed group of companies in its fifth generation. For us, consistency and renewal as well as tradition and modernity are values that go hand in hand. We cultivate a corporate culture in which trust, responsibility and mutual support are lived.

We set international standards through innovation, competence and commitment. In the interest of our customers, we maintain close proximity to the market, offer a high degree of flexibility and the shortest possible decision-making processes. Our product range is divided into four divisions that are independent in their markets: BWF Envirotec, BWF Protec, BWF Feltec and BWF Profiles. These are of course certified according to the current standards, such as ISO 9001 and 14001.

THE BWF GROUP IN FIGURES



BWF Envirotec



We Care for Clean Air.

BWF Protec

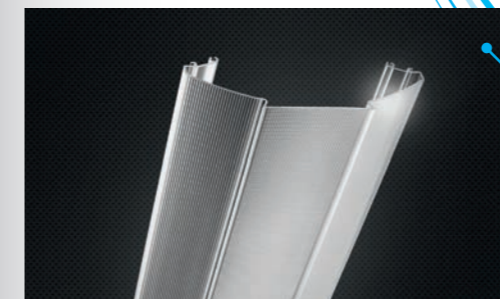


Technical Needle Felts for Innovative Solutions.

BWF Group

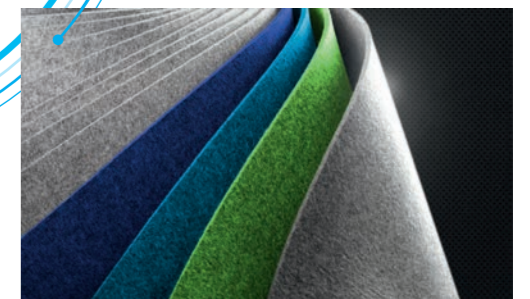
4 DIVISIONS
independently active in a wide range of industries

BWF Profiles



Ideas Turn into Profiles.

BWF Feltec








Traditional Wool Felt Meets Innovative Design.

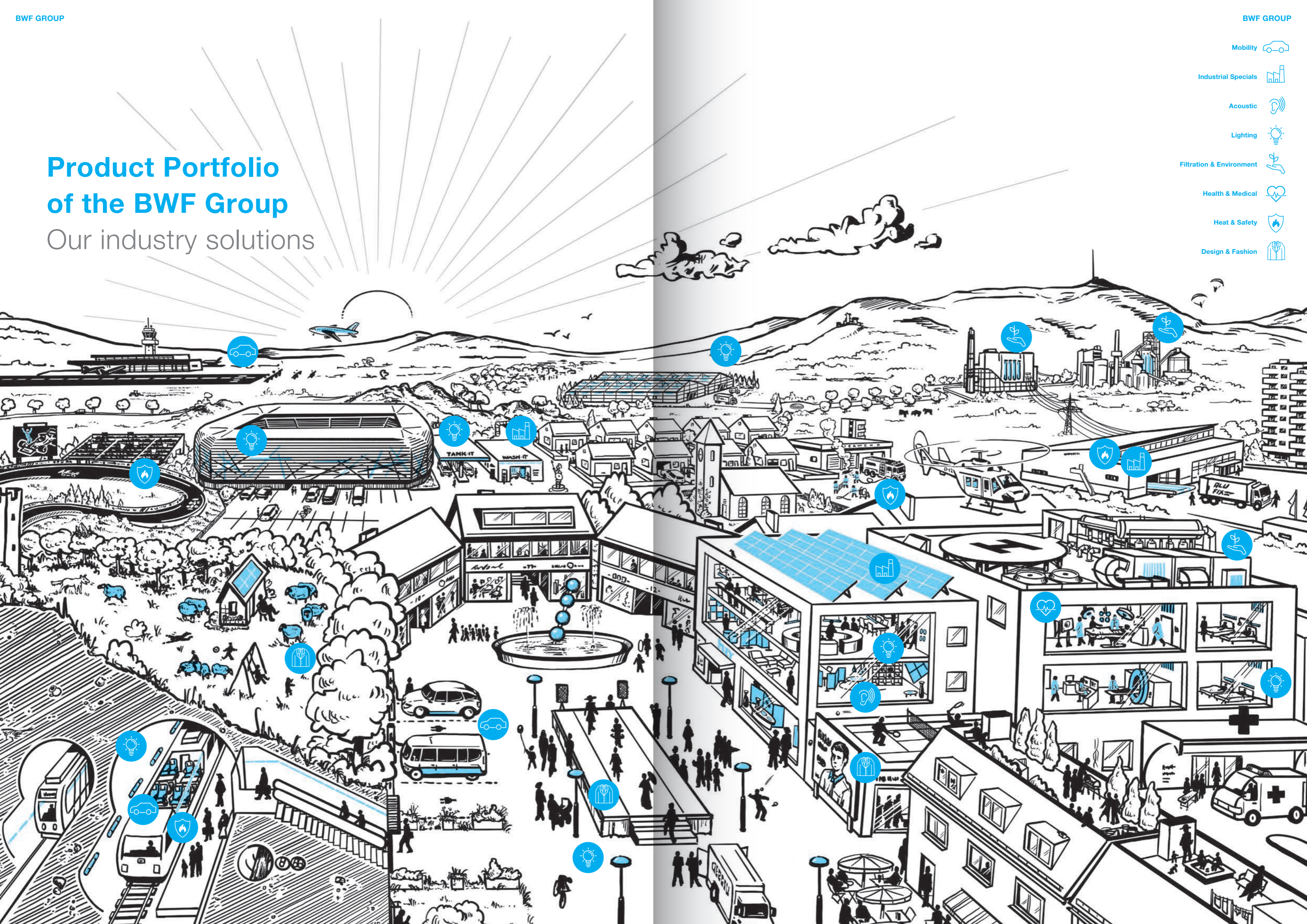
» Not only does diversification bring us stability in times of crisis, but it also ensures that we can benefit from several trends in the long term.«

MAXIMILIAN OFFERMANN

Product Portfolio of the BWF Group

Our industry solutions

- Mobility 
- Industrial Specials 
- Acoustic 
- Lighting 
- Filtration & Environment 
- Health & Medical 
- Heat & Safety 
- Design & Fashion 



BWF Envirotec

We Care for Clean Air.

Clean air is our passion. As the technology and world market leader in industrial dry filtration, we work to achieve this with a workforce of over 1,000 employees at 14 global production, sales and service locations.

The sustainable reduction of air pollution is our core task. Mindful of our ecological responsibility, we develop, produce and market products and solutions for industrial filtration.

Worldwide, our industrial filters ensure the lowest possible emissions, reduce particle pollution and filter fine dust and absorbed harmful gases in the process.

INTEGRATED FILTRATION SOLUTIONS

- more than 50 years of experience in research, development and application for the optimisation of our customers' dust removal processes
- on site for our customers worldwide: production, sales and service locations throughout Germany, China, India, Italy, Austria, Poland, Russia, South Africa, Turkey, the USA, Australia and the Czech Republic
- continuous process chain from the production of needle felt and the manufacture of filters to the provision of services at filter houses
- innovative and tailored filtration solutions for the manufacturing industry
- high-performance filtration solutions for high plant availability and the highest requirements for dedusting exhaust air and flue gas as well as recovery processes

SUPER FACT

Highly efficient filters made by BWF Envirotec filter particulate matter and respirable particles almost completely. Even particles < 1 µm are effectively retained. Our filters equipped with a special membrane make a significant contribution to protecting the environment and our health.





Competence from a Single Source

For the optimal operation of your filter system

We develop customised dedusting concepts for your filter system, giving you the decisive technological edge for a clean environment of tomorrow.

INDUSTRIAL FILTERS FOR AIR POLLUTION CONTROL



We produce more than 2,100 high-tech filter media made of synthetic fibres and assemble them into customised industrial filters for filter systems. A wide variety of designs of pulse-jet filter bags, reverse-air filter bags, shaker filter bags, pleated filter media, filter cloths, air conditioning filters – our complex filter solutions ensure greater effectiveness in your filter system.

TECHNICAL SERVICE ON FILTER SYSTEMS



From filter bag installation, commissioning, maintenance and servicing to the reconditioning of filter bags – our comprehensive service portfolio ensures that your filter system is always in operationally reliable condition. With OptiTec 6+ we are offering an optimisation concept to ensure the very highest availability of your filter system.

APPLICATION TECHNOLOGY CONSULTING



Our team will assist you from the first consultation to the ultimate installation. We draw on more than 50 years of experience gained in practice, in the laboratory and in scientific research to optimise your dedusting processes. The basis of our technical advice is always the analysis of the customer-specific industrial process.

» We are committed to providing our customers with an economically viable and technically reliable filtration solution. «

DR. PHILIPP VON WALDENFELS

Areas of Application

The ideal industrial filter for every application

Our high-performance industrial filters are employed in a wide variety of industries. Depending on the operating conditions and dust composition, you will receive the technically and economically most suitable solution and service for your filter system.

For particulate filtration, our PM-Tec® product line offers the optimal membrane solution for the sustainable improvement of air quality. For product recovery, BWF Envirotec offers various filtration solutions, such as FoodTec® for the food industry. LiquiTec completes our product range for solid/liquid filtration. Our air conditioning filters stand for unsurpassed performance. This puts us in a position to offer ideal filtration solutions for every industry sector.

INDUSTRY SOLUTIONS – WHERE OUR FILTERS ENSURE CLEAN AIR

- minerals
- ferrous/non-ferrous metals
- energy and chemicals
- food and pharmaceuticals
- air conditioning
- solid/liquid filtration

BWF Envirotec filtration solutions reduce operating costs by decreasing the filter differential pressure, thus lowering energy requirements. Even the most challenging tasks in the dust filter industry are safely handled by our high-performance industrial filters. This is how our filtration solutions make a substantial contribution to protecting the environment.



BWF Protec

Technical Needle Felts for Innovative Solutions.

At BWF Protec, solid expertise meets innovative spirit. Together, these result in groundbreaking, innovative product developments and needle felts of the most superior quality.

Whether high-quality needle felts for technical applications in the industrial sector or high-tech needle felts for fire protection and protective treatment – BWF Protec products have become indispensable products in all these areas.

We do not merely focus on the production of yard goods, but also produce endless needled rollers and belts as well as ready-made parts.

We also devote considerable effort to the development of new products as well as the further development and optimisation of existing needle felts.

We work closely with our customers and partners in the development and production of individual needle felts. From the initial consultation to the ready-made product, you can trust in our expertise, our reliability and the quality of our products. We will gladly work with you to break new ground in terms of production techniques and raw materials, so that we can find the customised solution for your individual application.

SPECIAL STRENGTHS

- prototypes and small series in the context of new and further developments
- individual advice from our product managers and needle felting specialists worldwide
- customer-specific product and material developments



SUPER FACT

Safety and high-quality carbon brakes are the name of the game when it comes to high speeds. Did you know, that Preox needle felts from BWF Protec play a decisive role in this?



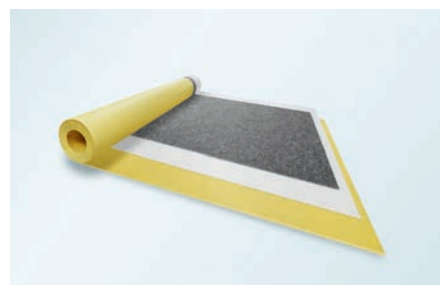


Our Product Portfolio

Customised solutions
made of technical textiles

Whether technical needle felt as yard goods, endless round-needled rollers or belts – at BWF Protec you will find the right product for your individual application. We develop and produce high-quality needle felts that are used all over the world.

YARD GOODS



We produce needle felts from a wide variety of synthetic fibre types, but also from wool and viscose, either pure, as a fibre blend or in a layer structure. Supporting fabrics are incorporated as needed. A wide variety of finishes, coatings and surface treatments are available for special requirements. Yard goods also form the basis for our endless tubes and belts.

ENDLESS NEELED PRODUCTS



Round-needled products are very uniform and seamless. There is no need for cutting, bevelling and sewing together, since the tubes, sealing rings and belts are produced directly in the required dimensions. This results in hard-wearing, endless needle felt products made of synthetic fibres such as polyester, meta-aramid or para-aramid in the required diameters, lengths, sizes and densities.

READY-MADE PARTS



BWF Protec has a well-equipped department for customised parts with state-of-the-art cutting technology. Be it endless strips from our yard goods, precise cut lengths or punched parts in a wide variety of shapes and designs produced according to customer drawings – all of this is created here from needle felt. We also offer special assemblies for endless belts, such as clipper joints or textile timing belts.

» BWF Protec is an innovative textile product forge
for a wide range of technical applications, based at
our second founding location in Hof (Bavaria). «

DR. PHILIPP VON WALDENFELS

Areas of Application

High-tech needle felts
for technical applications

All-rounder: whether fire protection, heat protection, occupational safety or industrial applications in the steel, aluminium and glass industries – our technical needle felts feature solutions for the most diverse areas of use and applications.

Standard production or niche product, small quantities or volume projects – we offer the perfect quality and the corresponding service to suit your application and meet your expectations. The individual and competent advice from our product managers is at the forefront.

We closely collaborate with our customers and our R&D competence centre to develop technical needle felts that meet the most specific requirements.

At BWF Protec, our product portfolio is largely made up of synthetic fibres, but we also process natural fibres such as wool. What matters is that the fibre type with the individual properties, e. g. temperature resistance, is selected to suit the respective area of application. The ultimate intended application is also decisive as to whether additional special finishes and surface treatments are required.

We continuously check the required properties of the needle felts. To this end, BWF Protec employs a wide range of testing systems and measuring methods. This enables us to guarantee that our products – even if most of them are generally concealed – reliably fulfil their function at all times.

OUR MAIN BUSINESS AREAS

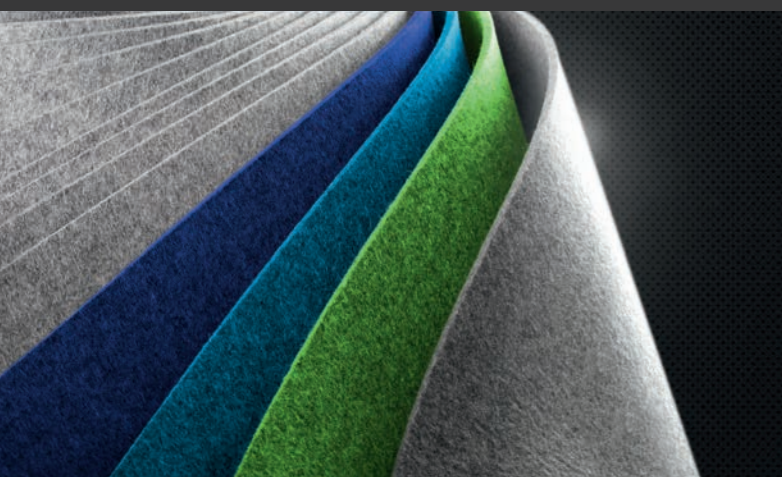
- Seating – fire protection for seats in aircraft, rail vehicles and public transport
- HTM Handling – handling and transport systems for the aluminium and glass industries
- Heat & Safety – needle felts for protective clothing, welding protection, electrical insulation
- Carbon Composite Felts – precursors for high temperature insulation, energy storage systems, carbon brakes
- Industrial Specials & Components – needle felt for the steel industry, washing lines, laundry and household appliance industry, shoe industry as well as for medical and hygiene applications
- Automotive – insulation, heat protection, upholstery
- Environment – components for industrial filtration (in addition to the BWF Envirotec product range), water filters and acoustic applications



BWF Feltec

Traditional Wool Felt Meets Innovative Design.

BWF Feltec offers an unrivalled product variety as well as function-enhancing finishing options for wool and needle felts.



As a manufacturer, we possess the necessary expertise and long-standing experience that makes us an excellent partner, especially when it comes to customised developments. We work with you to find the most suitable solution for your project.

Our products are environmentally safe all the way from production to disposal. The raw materials we use, sheep's wool and viscose, are bio-degradable.

Quality and origin are already taken into account in the procurement of our raw materials. Issues such as human rights, agriculture, forestry and animal welfare play a very important role for us. For our wool felt production, we therefore only use non-mulesed wool.

OUR COMPETENCES

- knowledge acquired from more than a century of experience in felting and fulling
- a wide range of qualities that differ in terms of composition, thickness and strength
- individually developed small series or mass production is possible thanks to the use of felting machines
- state-of-the-art, computer-controlled dyeing beams for high-quality colour and design felts
- consistent quality and objective colour assessment through conversion into numerical values
- a wide range of special equipment for felts to increase functionality is possible
- precision fabrication service in every shape
- extensive range of acoustics and acoustic advice from our experts with their own equipment



SUPER FACT

Our wool felts are made exclusively in Germany. For this purpose, we at BWF Feltec use **100% non-mulesed wool** from approx. 230,000 sheep every year.

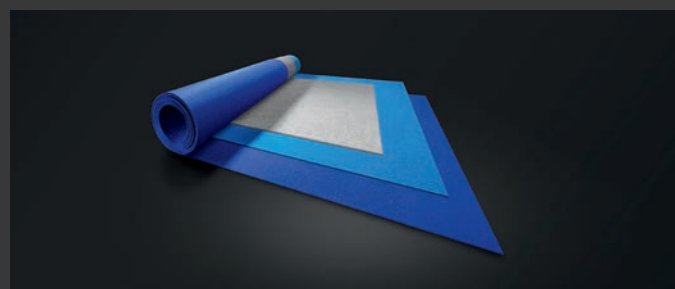


Our Portfolio

From yard goods to ready-made products

Discover our range of readily available standard products in high quality.

COLOURED AND DESIGN FELTS



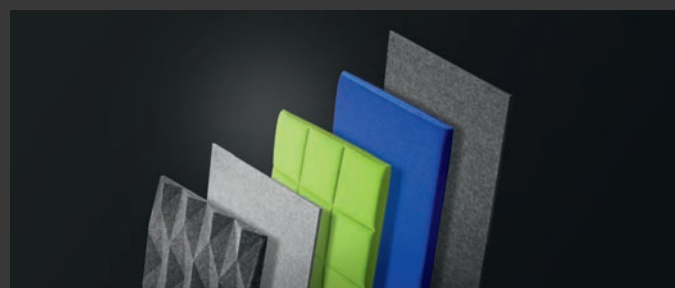
Our wool and synthetic felts stand out for their high quality and brilliant colours.

UNDERCOLLAR FELTS



The world's most renowned fashion brands are among our customers.

ACOUSTIC PRODUCTS



Effective sound absorbers from silentec® by BWF Group with room acoustic planning.

TECHNICAL FELTS



Wool felts, synthetic felts or felts made of mixed fibres for special requirements.

» Wool felt in all its colours and forms has always been our passion and will remain so in the future. «

MAXIMILIAN OFFERMANN

Areas of Application

Individual solutions with a future

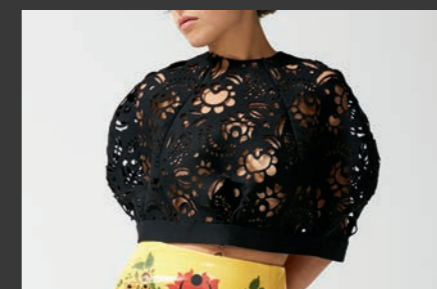
In addition to our core business in both fashion and interior design, we also apply our know-how in technical applications.

ACOUSTICS



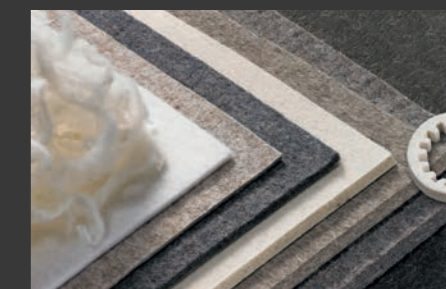
For decades, felt has been put to use for noise insulation, e.g. in vehicles. We use the acoustic and health-promoting properties for our finished products from the silentec® by BWF Group range. They can improve reverberation time and reduce noise. This increases performance and has been proven to reduce stress.

DESIGN, INTERIOR AND FASHION



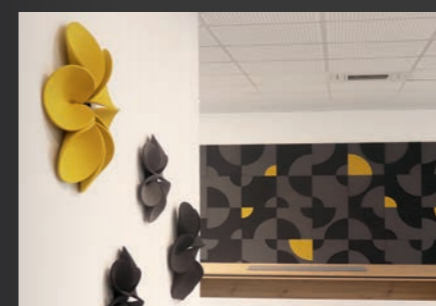
The extraordinary feel, the brilliant colours and the many possibilities for processing make our felt qualities a highly sought-after product in the world of fashion and interior design. Our wide range of products meets all requirements from luxury labels to trade fair constructors. Also in the hobby sector, felts for handicraft and decoration purposes have become indispensable.

TECHNOLOGY AND INDUSTRY



Sheep's wool especially lends our felts characteristics that cannot be found in this combination in any comparable material. Orthopaedics, for example, benefit from the antibacterial effect and the good skin compatibility. Felt's special densities and absorbency make it very popular in the electrical and mechanical engineering sectors. Our felts are also used in the music industry.

WOOL FELT PRODUCTS FROM HEY-SIGN



Our subsidiary HEY-SIGN is considered a specialist and pioneer when it comes to innovative felt products for interior design. Timeless design and sustainable production methods shape the entire collection from the areas of living, working, decorating and lifestyle. HEY-SIGN always relies on 100% wool qualities and was the first felt manufacturer to be awarded the coveted seal of »The Woolmark Company« in 2007. Craftsmanship is an indispensable factor in production. Through craftsmanship, even the most difficult operations are realised with the highest quality.

www.hey-sign.de

BWF Profiles

Ideas Turn into Profiles.

As the European and Asian market leader in the extrusion of high-quality thermoplastics, BWF Profiles focuses on innovative and partnership-based market support.

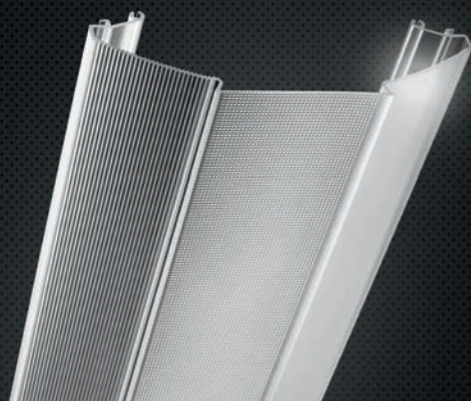
We have been providing our customers with competent support in the development and production of plastic profiles, tubes and sheets, as well as optical foils, for over 65 years. The product range is rounded off by high-quality thermoformed and injection moulded parts.

Innovation is our driving force. As the market leader, we challenge ourselves every day. We rely on continuous innovations and further developments. Our team of highly qualified employees is your partner for sustainable success, working with you to achieve customised solutions. You benefit from the experience of our long-serving employees as well as from forward-looking technologies and entrepreneurial drive.

Starting with prototype construction and in-house toolmaking, through to our colour laboratory, a wide range of machining options and quality assurance – at BWF Profiles you will benefit from comprehensive support from a single source.

BWF PROFILES AT A GLANCE

- 60 extrusion lines
- more than 9,000 cross sections realised
- own technical centre for process and product innovations
- production of prototypes
- in-house toolmaking
- single, double and triple extrusion
- own material development
- in-house colour formulation
- modern processing centre



SUPER FACT

Our products can be found virtually everywhere in our daily lives. Did you know that our lighting profiles and tubes help plants grow faster? In total we have already produced over 1.6 million metres for greenhouses.



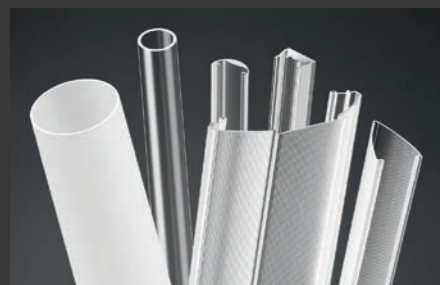


Our Portfolio

Uniquely high-quality plastic products

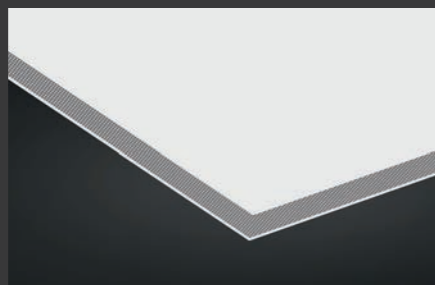
With all our energy and enthusiasm, we work with you to develop your plastic product. By taking the fine details of various plastic properties, the subsequent installation situation and the respective production process into account, we will find the suitable material and the optimum contour for your special application.

PLASTIC PROFILES AND TUBES



Extruded plastic profiles and tubes can be used in numerous applications. Be it in the lighting industry, in shop fitting and shelf construction, for high-quality displays or a multitude of other areas – there are no boundaries to the potential range of applications. Quality of the highest degree for surface and precision combined with a perfect fit and functionality – BWF Profiles offers the ideal solution for your specific requirements.

PLASTIC SHEETS AND FOILS



We offer a wide range of sheets and foils with the most diverse lighting properties. Our product range features light-directing, forward-diffusing and light-diffusing sheets made of plastic as well as diffusion and reflection foils. Choose from a variety of materials such as polymethyl methacrylate (PMMA), polycarbonate (PC), Acryl-Satiné or Satiné-Blend.

THERMOFORMED AND INJECTION MOULDED PARTS



Our subsidiary BWF Thermoforms is a specialist in high-quality thermoformed visible parts, technical functional parts, luminaire covers and reflectors. We provide competent and comprehensive customer support from the initial idea to the ready-to-install product. All types of plastic parts can be manufactured from a wide range of special materials from BWF Profiles as well as all common thermoplastics – possible with both extensive curves or sharpened-edged details.

» BWF Profiles was born out of our passion to try something new and is an important pillar for our company to this day.«

MAXIMILIAN OFFERMANN

Areas of Application

Cross-industry competence

Diversity and individuality – not only do these values apply to our product range, they are also reflected in our applications: whether lighting, retail or medical engineering – our products are found in a wide variety of industries.

The perfect solution for every requirement – our superior plastic products, which are available in a wide variety of shapes, meet the highest quality standards and are available with a wide range of features. Whether indoor or outdoor lighting – our products put your application in the very best light. We also support you in meeting special fire protection or IP requirements and advise you on the possible applications of impact-resistant or UV-resistant materials.

As your partner we are there to guide you throughout the entire development process. Together we can turn your ideas and projects into reality.

OUR MAIN BUSINESS AREAS

- office lighting
- agricultural and greenhouse lighting
- architecture and facades
- escalators and lifts
- bus and train
- lighting for the aviation industry
- industrial lighting
- POS and presentation counters
- ticket profiles
- illuminated advertising
- bathroom lighting
- medical engineering



Research & Development

Our R&D competence centre

Our global R&D team of highly qualified employees is the most important mainstay of our innovative strength. More than 30 employees in the competence centre in Offingen develop solutions to meet the challenges of the future in cooperation with numerous colleagues from our worldwide subsidiaries.

In keeping with the spirit of our motto »Progress is the basis of success«, we are continuously developing innovative and sustainable solutions for our customers together with our teams from the application technology department and all related departments and colleagues.

As a result, we open up new perspectives in the areas of industrial filtration, classic wool felts, technical needle felts for industrial applications and high-quality plastic products for lighting, displays and medical engineering, among others.

» It has been our mission since the very beginnings to develop products from raw material to application with our comprehensive R&D expertise and to collaborate with our customers and partners on the products of the future.«

DR. PHILIPP VON WALDENFELS

OUR RANGE OF SERVICES AT A GLANCE

- product development and prototype production – from the idea to the ready-made product
- chemical, mechanical-technological, thermal and microscopic as well as spectroscopic analyses with high-tech equipment
- technical centre for filter bag assembly and sample production (including laboratory for textile finishing) as well as for plastic test profiles
- test benches for examining the emission behaviour of filter media
- filter bag and dust tests as part of our service portfolio
- material and process development in plastics technology



Innotec by BWF Group

Living progress

We love new things. In keeping with our »Leading Thoughts« and the spirit of progress, we have been taking a decisive step further since 2018 and have founded a division to promote innovation and growing together: Innotec by BWF Group.

Innotec is a protected space dedicated to the development and realisation of ideas, away from the constraints of day-to-day business. For this purpose, Innotec provides a supportive framework with a large network, creative methodology and state-of-the-art equipment.

It serves as a hub where employees from different company divisions have the opportunity to exchange and realise their ideas. Absolute transparency and openness between all areas of the BWF Group is the top priority. In the long term, the philosophy behind Innotec is to become a mindset and work method within the culture of the BWF Group that breaks down barriers within our corporate culture through constant exchange to promote joint innovation.

Innotec's task is to bundle the innovative power of our four divisions, test the latest technologies and think creatively about the products, services and business models of the future. This is where the ideas of all employees are brought together and driven forward. Synergies of the corporate and central divisions are used and interdisciplinary cooperation is strengthened.



» With Innotec we go one step further and work on new business models and potentials outside the existing divisions.«

MAXIMILIAN OFFERMANN

Our Commitment

Employees, education, society, environment

Sustainability is not just a buzzword for us. We live sustainability authentically and assume responsibility. We have provided a brief insight into our diverse measures here. For further details on the topic of sustainability, we invite you to visit our website at www.bwf-group.com.



» It is important to us to shape the industrial processes that are crucial for the BWF Group as clean as possible and to make a meaningful contribution to environmental protection that is as long-term as possible. «

DR. PHILIPP VON WALDENFELS

EMPLOYEES

We encourage and challenge our employees. They are the basis of our current and future success. This »Leading Thought« is filled with life at our company. Junior staff are promoted to management positions at an early stage. We are also proud of many long-standing employees, whose careers often span more than 50 years.

Promoting the health of our employees, enabling mobile and flexible working, living diversity and fostering a culture of respect and tolerance on a daily basis are matters that are very close to our hearts.

EDUCATION

To ensure our success, we strive to achieve a continuous degree of advancement. This includes good education and training. Through various programmes for employees of all ages, we have a broad range of opportunities to promote professional development.

We ensure the best possible training and dual studies, offer extensive further education programmes as well as a variety of employment opportunities, for example in the form of internships, working student jobs, supervision of final theses (Bachelor/Master), practical semesters and holiday jobs.

SOCIETY

We are deeply committed to long-term social partnerships as well as cultivate and maintain long-standing business relationships with our customers and partners. We act as a fair and trustworthy partner in the market and always try to achieve mutually beneficial solutions.

Commitment to our compliance guidelines, dedication to the needs of society, donations and sponsoring for local associations, maintaining relationships with many other companies, membership in relevant associations as well as constant contact with political decision-makers – all this and much more allows us to play an active role in shaping framework conditions.

ENVIRONMENT

»We Care for Clean Air.« – the motto of our BWF Envirotec division could not be more befitting. Protecting the environment goes hand in hand with growth and success, and this is our guiding principle.

The highest possible efficiency in terms of the use of resources at all production sites, our own energy generation from hydropower, combined heat and power plant (CHP) and photovoltaics, responsible supply chains (e.g. use of 100 % non-mulesed new wool), a comprehensive environmental management system – these are just some of the measures we actively pursue to help protect the environment.



History of the BWF Group

How it all began and how far we have come

2021

We are celebrating our **125th anniversary** and are looking forward to a bright future with the highest technical and quality standards for our products.

1996

The first **production site of the BWF Group in China**, BWF Environmental and Industrial Technology (Wuxi) Co., Ltd., will open up a very important market for BWF Envirotec.

1988

With the **acquisition of tkt Technische Kunststoff-Teile GmbH** in Geretsried, we are extending the range of our BWF Profiles division to include thermoformed and injection moulded parts.

1962

One of the most important milestones by far in the history of the BWF Group is the **merger of the two felt factories Offingen and Hof** to establish the »Bayerische Wollfilzfabriken K.G. Offermann, Zeiler, Schmid & Co. Offingen und Hof« with its headquarters in Offingen.

1896

The story of the BWF Group in Offingen starts with the **foundation of our headquarters in Offingen**. The felt factory in Hof was founded back in 1892.



2019

Acquiring the company HEY-SIGN GmbH in Meerbusch/Düsseldorf ideally complements our product portfolio in the interior design/ lifestyle sector with products made of 100 % wool felt.

1989 to the present

Maintaining a close proximity to the market for our customers: we have been in the process of establishing and developing **locations in the USA, Italy, China, Turkey, India, Russia, Austria, South Africa and Poland** since 1989.

1968

With the **foundation of BWF Envirotec**, we were the first manufacturer to introduce needle felts as a filter medium. Since then, our motto has been: We Care for Clean Air.

1956

Diversification: we produced the first »Plexigum« plastic profile in an extrusion process with the **foundation of BWF Profiles**.

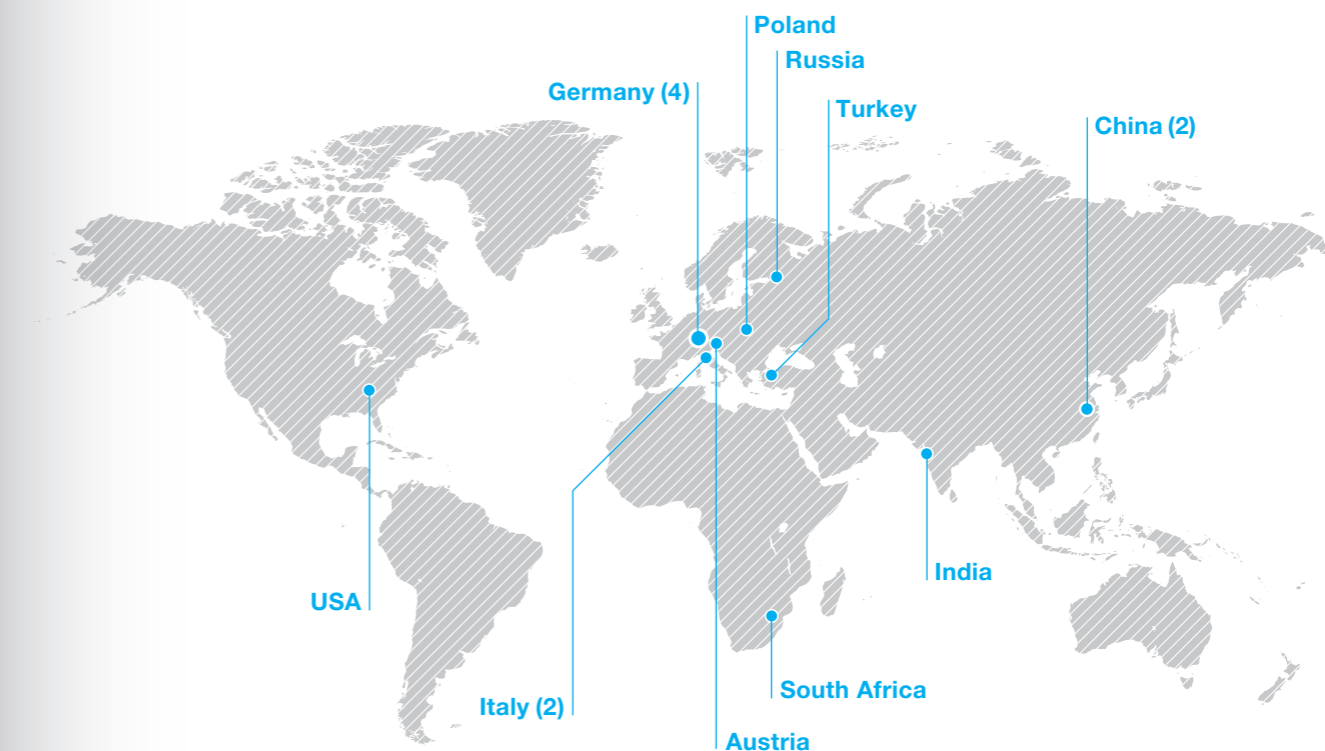
» For us, our history is not only shaped by the impressive milestones of the generations that preceded us, but above all by the stories of the people that told them. «

MAXIMILIAN OFFERMANN

Our Locations

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